

NEWS RELEASE



D.C. WHITE AGENCY
"Over 60 Years of Leadership in Commercial Auto Insurance"



**NOBEL
INSURANCE
SERVICES**



JOIN LANCER AT THE PIA OF TENNESSEE

Long Beach, New York - February 29, 2008 - As one of the nation's leading transportation industry insurers, Lancer Insurance Company is preparing to exhibit at the 73rd Annual PIA of Tennessee Convention and Trade Show.

The company will feature its broad array of specialty commercial insurance products and services designed specifically for the auto rental, vanpool and limousine markets.

Lancer's auto rental program provides commercial automobile coverages to independent and franchised rental car agencies and autobody/repair shops. Its vanpool product offers insurance packages that specifically address the needs of corporate, public and owner-operated vanpool fleets. And the company's limousine program is designed to provide insurance coverages to meet the demanding needs of the pre-arranged luxury transportation industry.

The PIA of Tennessee will be held at the Hilton Nashville Downtown in Nashville, TN. The trade show will be held all on one day, June 13th, from 10:30 a.m. through 4:30 p.m. The convention, which is scheduled to run from Thursday, June 12th through Saturday, June 14th, will feature educational sessions as well as a PIA Business Meeting.

Lancer is a privately held corporation with offices in New York, North Carolina, Ohio, Texas and Washington. Lancer Insurance Company is consistently rated A- Excellent VIII for financial strength and stability by the A.M. Best Company, recognized worldwide as the benchmark for evaluating insurers' financial strength.

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