

NEWS RELEASE



D.C. WHITE AGENCY
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**NOBEL
INSURANCE
SERVICES**



LANCER TO ATTEND TRAILWAYS ANNUAL CONFERENCE

Long Beach, New York – January 7, 2008 – Lancer Insurance Company, one of the nation's leading transportation industry insurers, will be showcasing its complete range of products and services for the motorcoach industry at the 72nd Trailways Annual Conference and Meeting. The conference will take place March 5-7, 2008 at the Hilton Hotel Universal City/Los Angeles in Los Angeles, California.

During this three-day event, attendees will have the opportunity to form new partnerships, exchange and gain innovative ideas, and discover improved ways of conducting business. Participants will also be able to visit the Exhibitors' Showcase, which will feature Trailways' preferred companies and specialists who offer a wide variety of discounted programs, products and services.

Founded in 1936, Trailways is North America's oldest brand name in the travel and transportation industry. It is comprised of independently owned or operated companies based throughout the United States, Canada and Europe, and provides a powerful company-to-company network that offers travelers more than 2,000 luxury motorcoaches and travel-related services.

Rated A- Excellent by the A.M. Best Company, Lancer writes insurance in all 50 states, the District of Columbia and Puerto Rico. The Company's Passenger Transportation division is the oldest and largest of Lancer's core businesses. Since 1985, Lancer has been perfecting ways for bus owners to have the best of both worlds—great prices and claim services backed up by the best products and services available anywhere.

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