

THE PERFECT SUBMISSION



4+ UNITS

For the quickest quote turnaround, please make every submission - The Perfect Submission.

A complete submission for 4+ UNITS must include:

- Name/dba
- Garaging and mailing address(es)
- Radius of operation (0-100, 101-300, 301-500 or 501+ miles)
- Major Metros - Must list all major metros risk travels through; see Lancer Application for a listing
- List of commodities hauled with the following provided for each:
 - % of loads
 - Average value
 - Maximum value*
- DOT/MC #s
- Driver Profile (snapshot of ALL drivers) - Profile must include:
 - Name (first and last)
 - Date of birth
 - Date of hire
 - Years driving similar equipment (farm and overseas experience N/A)
 - Indicate company driver or owner operator
 - Indicate full-time or part-time
 - Violations, both moving and non moving, for the last three years
 - Accidents, if personal or CMV, plus details for CMV accidents, including the date of loss and amount paid
 - If more or less drivers than power units, please provide an explanation
- Current MVRs valued within last 60 days for all drivers listed on the above Driver Profile
- Vehicle schedule, including the following:
 - Year
 - Make
 - Vehicle identification number
 - GVW
 - Stated value (if physical damage is provided)
 - Vehicle registration state
 - Lienholder information
- Loss history for all lines being quoted - Must include the following:
 - Carriers
 - Effective dates
 - Losses, damages incurred, reserves and expenses, regardless of fault
 - Number of power units
- Loss Runs - Currently valued within 90 days of the effective date (not an agency summary); any loss runs that do not provide the driver name for loss must be addressed prior to submitting
 - 4+ units require current year plus years 2, 3, 4, 5
- Schedule B or fuel tax reports for past year (4 qtrs)
- Coverage, limit, deductible options desired (not minimum required or basic)
- Written overview of account detailing any changes in operations, plans for future operations, contracts and expected growth, etc.
- Target/renewal/expiring premium (helpful)

New Business Submissions should be emailed to SubmissionsSouth@lancerinsurance.com.

Call your underwriter at 844-527-9489 with any questions.



* We can composite rate this coverage; highest rated commodity will be rated with a minimum of 20% exposure of total cargo values.